



## **Financial Analyst / Associate**

*Location: Sausalito, CA*

### **About Us:**

Sperry Capital Inc. is a full-service infrastructure advisory firm, offering a range of financial, strategic, and commercial advisory services to state and local government agencies, private sector organizations, and non-profit corporations. For 25 years, Sperry has provided comprehensive services to our clients. In recent years, Sperry has served as an advisor to top California state, local, and regional transportation agencies, major statewide and municipal utilities, local governments, and other national and international clients. Our depth of expertise and decades of financial advisory experience in municipal finance, infrastructure finance, and public-private partnerships (P3s) enable us to deliver strategic and financial solutions for our clients' complex infrastructure projects. Sperry is a full-service Independent Registered Municipal Advisor (IRMA) with the SEC and MSRB.

As a part of Sperry's advisory team, you will be working alongside team members with decades of experience in all areas of public finance, P3s, and infrastructure financing.

### **Responsibilities:**

- Directly support senior team members in negotiating transactions, communicating with clients, and providing analytical and quantitative analysis
- Collaborate in developing strategy, financial analysis, and policy analysis and recommendations for clients
- Prepare key client deliverables including financial analyses, reports, presentations, and other documents for external use
- Build complex, dynamic financial models in Microsoft Excel
- Model cash flows and debt structures in DBC for financing transactions
- Support business development efforts
- Must pass MSRB Series 50 exam (or currently hold Series 50 qualification)

### **Qualifications:**

- Bachelor's degree in business, finance, economics, mathematics, engineering or a related field
- 0-2 years of work experience in investment banking, commercial banking or consulting with a focus in public finance, project finance, transportation, utilities/energy, or capital markets
- Strong quantitative and analytical capabilities
- Advanced user of Excel, Word and PowerPoint
- Financial modeling and DBC Finance experience a plus
- Polished and professional verbal and written communication skills
- Creative thinker with the ability to problem solve
- Attentive to detail, organized, and deadline driven
- Self-starter; able to work and learn independently

### **Benefits:**

- Health/dental insurance
- 401k
- PTO

**APPLY NOW**

If this sounds like you, please reach out for a 30-minute video chat.  
E-mail your resume and a short introduction to [careers@sperrycapital.com](mailto:careers@sperrycapital.com).